

Delaware Valley Community Health, Inc.

2006

ANNUAL
REPORT

2006 Board of Directors

Nilsa Gonzalez, Chair
Mary Grady Duden
William E. Aaronson, Ph.D
Maria Pajil Battle
Manuel Berrios
Genevieve Boulden
Michael Burgis
William Gee
Judy Harrington
Helen Johnson
Mayda Marin
Nancy Santiago Negron
Barbara O'Malley
Carmen Paris
Marshall Pepper
Shawn Stokes-Crowder

Services We Provide

DVCH operates three centers for primary health care in the Philadelphia area: Fairmount Primary Care Center (1412 Fairmount Avenue, Philadelphia); Maria de los Santos Health Center (5th Street & Allegheny Avenue, Philadelphia); and Norristown Regional Health Center (133 West Main Street, Norristown). In addition to medical and dental services, behavioral health, case management and health education services are provided to patients, further reducing the barriers to quality healthcare for underserved and uninsured populations. Board-certified physicians and dentists are employed by DVCH and work at all three health centers. The service delivery model mirrors that of a private physician's office, where each patient chooses their own medical provider. Nurse practitioners and physician assistants are also on staff to provide services to patients.

MESSAGE FROM THE PRESIDENT

Dear Friend,

The year 2006 was a busy and challenging one for all of us at DVCH. After many years of planning, securing public funds, and obtaining bank financing, we were ready to begin construction of the new Maria de los Santos Health Center by the end of the year. This major project led to the addition of a Development Director to the organization and the launching of a successful, ongoing capital campaign to obtain private donations for the building.

Clinically, we added Dental Services at our Norristown site and a new OB/GYN joined the staff at Maria de los Santos. Our staff rose to meet the challenges associated with these changes and others, and continued to deliver superior primary care to over 31,000 patients. During this same time, patient satisfaction was at an all-time high at all three of our sites. I am extremely proud and appreciative of the efforts of all of our staff.

This annual report is our first "public" report, and I hope you find it informative. As you read over this document, you will understand the scope of our work and see some of the highlights of 2006. Your support helps us continue our mission and expand our services to reach more people who need access to primary health care.

Thank you for your support!

Sincerely,

Patricia Deitch

Patricia Deitch
President & CEO

Healthcare by
people who really
do care!

Main Office: 1412-22 Fairmount Avenue, Philadelphia, PA 19130
Phone: 215-684-5344 Fax: 215-232-4093 www.dvch.org

Highlights from 2006

Programs - All three health centers became “Reach Out and Read” sites. “Reach Out and Read” is a national pediatric literacy program that emphasizes early literacy as an integral part of pediatric primary care. During well visits for children between 6 months and 5 years old, pediatricians give age-appropriate books and encourage parents to read aloud to their children.

The Child and Adolescent Rapid Assessment and Treatment (CARAT) program of Albert Einstein Medical Center began at the Fairmount Primary Care Center. The CARAT program sends a child psychiatrist to evaluate children and adolescents with behavioral difficulties and mental health issues, who then works with the child and his/her family to determine the best treatment options and best place for ongoing care if needed.

The Patient Assistance Program is now at all three health centers. The Program works with pharmaceutical companies to provide help to patients in need of assistance with obtaining prescription medicine.

A program to address childhood obesity was implemented at the Maria de los Santos Health Center. Entire families participate in the program, which focuses on understanding the causes of obesity, making behavioral changes such as learning better meal planning and preparation, and exercise.

Dental Services were added at the Norristown Regional Health Center with funding received from a Pennsylvania Department of Health Challenge Grant.

Facilities - Work on our physical plants continues. At the Fairmount Primary Care Center, the nurses station, Pediatrics Department, and public restrooms all received upgrades. A new Dental Suite was added at the Norristown Regional Health Center.

The DVCH corporate website was also enhanced, with pages updated and new pages added.

Events - All three health centers organized events in honor of “National Health Center Week.” The second week in August is designated “National Health Center Week,” in honor of the service and contributions of Community, Migrant, Homeless and Public Housing Health Centers. Each center had a different theme for the week:

- The Fairmount Primary Care Center and the Philadelphia Fire Department co-hosted the 19th Annual Health Fair/Block Party, which featured a variety of activities for the public, including live musical performances, activities for the children, poetry readings by young people, and health screenings;
- The Maria de los Santos Health Center hosted a Health Awareness Day, which provided information to the public about cancer prevention and treatment;
- The Norristown Regional Health Center hosted a visit by Congressman Jim Gerlach (R-6), who helped to celebrate the Center’s opening of their “Reach Out and Read” program.

All three health centers hosted a “Toys for Tots” campaign at Christmas, thanks to a donation of one thousand toys from the U.S. Marine Corps. Children at each center were able to meet Santa, pick up a wrapped, age-appropriate gift, and also get a snack. Each child also received a Polaroid photo of their meeting with Santa as a souvenir to take home.

Special Awards/Recognition - The Institute for Safe Families (ISF), a DVCH affiliate agency, received the “Making a Difference” award from the Health Partners Foundation. The organization was honored for its work in violence prevention with activities such as the MEN CAN campaign, which encourages men to take an active role in ending violence against women and children.

Patricia Deitch, DVCH President and CEO, received the Carolyn Baxter Lifetime Achievement Award at the annual meeting of the Pennsylvania Forum for Primary Healthcare. Named after Ms. Baxter, who served as CEO of Spectrum Health Services for more than 30 years, the award is presented to an honoree who has dedicated their professional career to providing healthcare services to those in need.

Our Mission- DVCH is a community-focused health care organization providing affordable and accessible primary medical, dental and behavioral health care. Services are provided in a fiscally responsible manner to all patients regardless of their ability to pay.

Thanks to everyone who supported Delaware Valley Community Health, Inc. and the construction of the new Maria de los Santos Health Center in 2006:

FOUNDATIONS

The Connelly Foundation The McLean Contributionship

LEADER

Health Partners, Inc.

ADVOCATE

Mr. and Mrs. George W. Gephart, Jr.

SUPPORTERS

William E. Aaronson, PhD
Kramer-Warner Associates

Santosh Gupta, MD
William W. Roberts, DMD

Helen Johnson
Trion Group, Inc.

CONTRIBUTORS

Dr. Alan M. Barnett
Maria Pajil Battle
Gil Bernard
Albert & Linnette Webb Black
Ted Borowsky
David B. & Rickie Orr Brawer
Buchanan Ingersoll & Rooney, PC
Ruby J. Camarena, MD
Phyllis B. Cater
Lester Cohen
Brenda Robles Cooke
Eleanor L. Davis
Joe and Carol Deitch
Patricia Deitch

Moemen Elmasry, DDS
Florence Epps
Carmen Febo San Miguel, MD
Ludie B. Gibson
Nilsa Gonzalez
Judy Harrington
Linda M. Herbst
Dorothy D. Kaplan
Friedrich Kueppers
Zoe Laureano
Natalie Levkovich
Arnelle A. Lloyd, DDS
Mark Mancinelli
A. Scott McNeal, DO

New Hope Church of God
in Christ Jesus
Barbara O'Malley
Annette O'Neil, MD
Felicia A. Osara, Ph.D
Janet L. Stevenson
Greta V. Stewart, DO
William E. Tierney, CPA
Clinton A. Turner, MD
Lester & Donna Weinraub
Carla Wimbush
Nicole Witherspoon, DO

DONORS

Ameer M. Ali
Sandra Andino
Shadha Andrews
Casey & Bob Bauer
Joyce Brown
Rudolph Caicedo
Susan B. Cassanelli
Rebecca & Paul Choitz
Susan Croushore
Suzanne Daub
Blanca Davis
Martha Davis
Joselito S. Dela Torre
Sandra Dempsey
Madeline Diaz
Bruce Dordick, DDS
Joseph T. Drobins
John D. & Mary R. Dugery

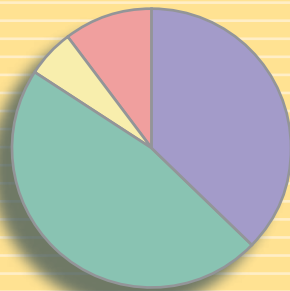
Joshua Paul Dunoff
Heba M. Elmasry
Evelyn Eskin & David Major
Carmen Farrior
Jonathan Feliciano
Quanda Ferguson
Glenn D. Fox
Mary Ann Frampton
Judi Galaida
Evian Garcia
William Gee
Tom Getzen
Helena Grady
Carole J. Graham
Howard R. Grant, MD
Jeff & Karen Green
Barbara & Jeff Hoffman
Jean Hunt

Peter Jackson
David Kevane
Nancy & David Kirsh
Marge Krzeminski
Jonathan & Marcy Lipner
Wallace Llera, MD
Barbara Mack
James Mederos
Luz Mendez
Eugene H. & Marilyn Miller
Francisco R. Mirables
Manal Morsy
Teresa M. Mulligan
Stephen P. Mullin
Karen Nolan
Monica Ocasio
John Paone
Sherri Patchen

David A. Pepper
Camilla Pollok-McCall
Kimberly Powell
Rabbi Seymour Prystowski
Emily Ramsey-North
M. Ann Ricksecker
Bruce & Christine G. Riegel
Robert C. & Janet L. Rudofker
Melissa Shapiro
Gloria Silvestre
Harold P. Slutsky, DMD
Craig B. Spielman
Wayne Stewart
Berta Leticia Tumax
Salem Wahby
Robert S. Waks
Mitchell Zimmer

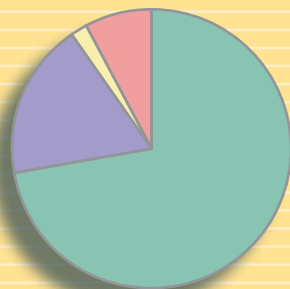
This listing reflects contributions made to Delaware Valley Community Health, Inc. for the tax year 2006. Please contact Teresa Mulligan at 215-599-0744 or mulligant@dvch.org if your name is missing or misspelled, and please accept our apologies for any error.

DVCH Patients by Payor, 2006 (31,123 total patients)



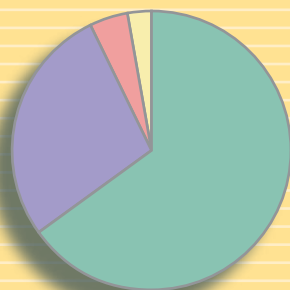
- Medicaid
- Uninsured
- Private Insurance
- Medicare

2006 Patient Visits—114,706



- Medical
- Dental
- Enabling Services
- Behavioral Health

Patients by Income Level



- 100% and below
- 100 - 200%
- Over 200%
- Unknown

Revenue & Expenses for the Twelve Months Ending December 31, 2006

	Unrestricted	Temporarily Restricted	Total
Revenue:			
DHHS Grants	\$ 3,409,559		\$ 3,409,559
Patient Services (net)	7,974,543		7,974,543
Contract Services	1,075,865		1,075,865
Interest	220,224		220,224
Other	63,994		63,994
Total Revenue	12,744,185		12,744,185
Expenses:			
Salary & Benefits	9,748,039		9,748,039
Other than personnel services	2,716,177		2,716,177
Total Expenses	12,464,216		12,464,216
Operating income prior to depreciation	279,969		279,969
Depreciation	379,504		379,504
Operating Loss	(99,535)		(99,535)
Non-operating Activities:			
DHHS Grants	286,046		286,046
Contract Services	250,000		250,000
Contributions—capital construction		\$163,250	163,250
Loss on interest rate swap	(132,438)		(132,438)
Increase in net assets	304,073	163,250	467,323
Net assets at beginning of year	8,230,025	66,816	8,296,841
Net assets at end of year	\$ 8,534,098	\$ 230,066	\$ 8,764,164